



I&SEXPOEST

VISION

Supporting our Members, Partners and clients in their continuous need to follow the aims, we wish to become a place ready to PROTECT and INCREMENT common POTENTIAL.

MISSION

In a more and more competitive and selective market, we wish to CREATE ADDED VALUE towards our Members, Partners and Clients.

VALUES

Through the network of the Services of Intelligence, tank to an OBJECTIVE SYSTEM OF REFERENCE, we offer COMPETENCE and PASSION.



WHO'S WHO

&S is a limited liability consortium, established in 2002, dealing with the "production and commercialization of software and hardware, with focus on the strategic activity of consultation as for the application of technologies to Health, Public Administration and Enterprises is concerned".

I&S promotes, coordinates and controls brilliantly the activities of the consorted enterprises, thank to the study, the design and the realization of works, goods and services in the industrial and commercial field, and of the technological services in particular.

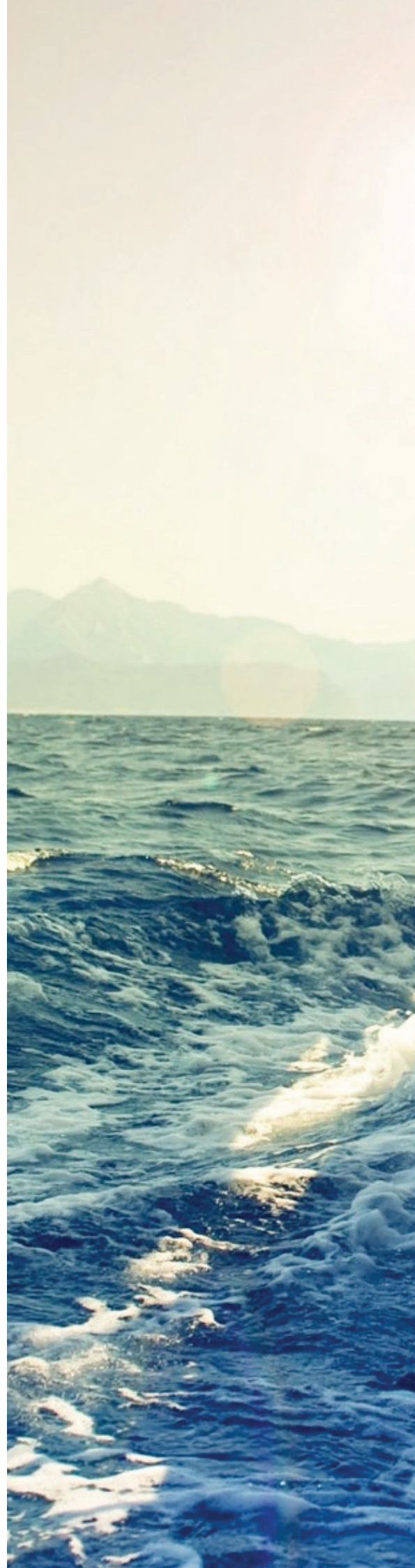
The consortium has been working for many years in the ICT (Information and Communications Technology) field; in particular it deals with the realization and application of IT systems to public administration and private companies.

The last years have been consecrated in particular to the application of IT systems also and above all in the field of Health and of the Public Administrations.

Thanks to its organization, to the stable experience and to its highly qualified management, it is able to represent directly and efficaciously the interests of the companies it cooperates with.

SERVICES

The Professional and Technological Services proposed by I&S answer to the company MISSION representing for the Members, the Partners and the Clients a real "opportunity" of their original competence, Creating Added Value. Allowing, through this fly-wheel, to increase activities and develop new opportunities in the continuous attempt to improve the potential, also following the VISION.





THE PROJECT

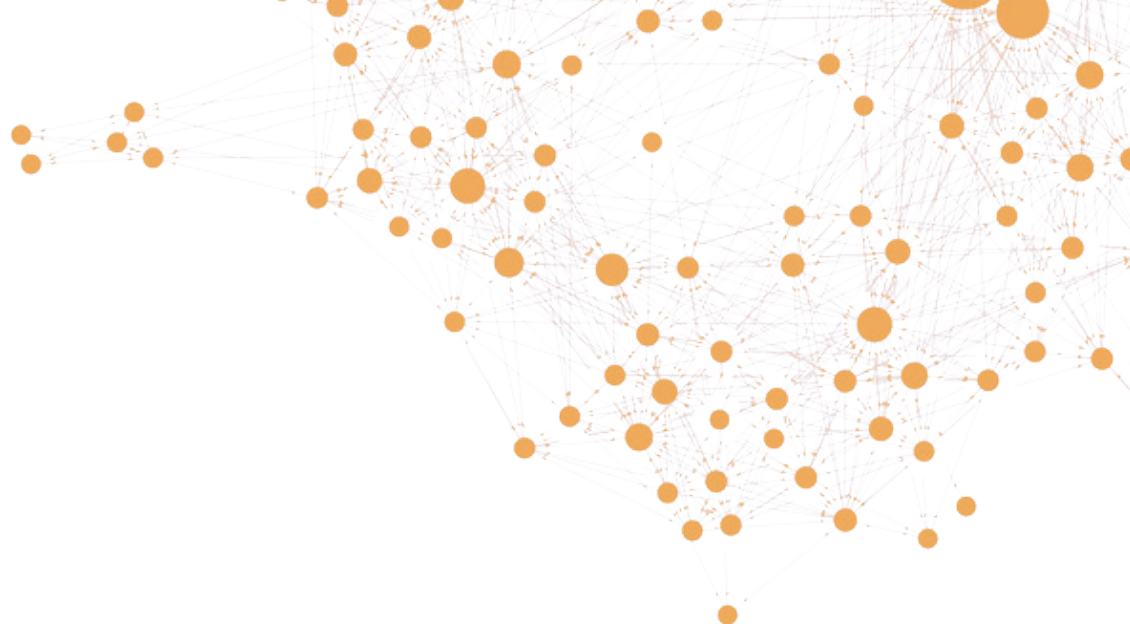
The I&S Expoest Project is an International promotion project between Italy and Albania, that contributes to the achievement of the company VISION, in order to increase and protect the individual and common POTENTIAL.

Thanks to this project we favour an internationalization path that, above all through the aggregation of enterprises involved, can concretely increase the competitiveness on the Balkan market, but also on the local one of the I&S Consortium, thanks to the added value that can follow the internationalization action; the project determines a promotion process of the Consortium itself and will be realized tank to the support of Regione Puglia, through the acquisition, the strengthening and the sharing of resources and of the know-how that are functional to the penetration and to the protection of the foreign market.

I&S has involved three of its more competitive members in the segment of the market detected in the project Enter Price srl, Insoft 2000 srl and Bi.Solution srl.

It aims to create commercial opportunities in its own business, that is to say the application of technologies to the Albanian production sectors:

- Commercial and industrial cooperation.
- Legal field (company law) and local fiscal field (necessary premise to support its own investment in that area).
- Sustainability of its own presence on the Albanian market in the medium-long term, to get the opportunities of development present on a dynamic economic area.
- Partnerships, joint venture and cooperation with economic local subjects.
- Detection of the fields of reference: focus on the industrial / production sector.



AIM OF THE PROJECT

The I&S Expoest Project identifies in the field of the IT technologies applied to the Public Administration, to Health and to the industrial field, the economic district to promote in the Balkan area (Albania) and clearly defines a structured path of internationalization characterized by the actions below mentioned:



cloud per la pubblica
amministrazione



eGovernment



informazione
e Comunicazione



gestione dei
dati sensibili



Desk-to-Desk
per Aziende



scambio di
Know-How



iscrizioni
on-line



Driving
License

SPECIALIZED PERSONNEL

The support of the internal personnel involved is fundamental for the success of the project. The support of local and Italian professionals is essential: their skills are able to promote occasions of international development of the Consortium, actions of research of partners and assessments of joint ventures in the field of the international technological transfer. The project is coordinated by an expert export manager for the strategic choices, result of a detailed feasibility study, able to promote the strategic addresses after an adequate analysis of the market, subject to the sharing with the whole management of the Consortium.

FOLLOW-UP

The Consortium is going to ride a moment of International growth, the judgement is positive and the ambition is to continue with more and more decision towards a stabilization of the Albanian area, waiting for new inevitable opportunities.

PARTNERS INVOLVED

The three Companies involved in the logics of the chain play the role of research and technological production: Insoft deals with the promotion and the strategic transfer of the results obtained by the other two companies Bi Solution and Enter Price.



ENTER PRICE S.R.L.

It is born in 1993 as consulting, planning and development company of services linked to the Information and Communication Technology field operating in the field of Health and of the Public Administration. Today it offers services of management and executive consulting for the Public Administration thanks to the specific skills in the field matured by its consultants; it offers solutions on projects relevant to Strategic Management, Data-Warehousing, Business Management, Improvement of Quality, Process Auditing, Integration Technology.



INSOFT 2000 S.R.L.

Since the year 2000, Insoft deals with the proposal of solutions in the supply of systems and services in the Public Administration and in public and private Health where it has acquired skills and references in clinical and health systems operating, both as dealer of big multinational and national companies, and through direct references.



BI SOLUTION S.R.L.

Born in 2002, it is a business intelligence consultation company operating mainly in the fields of Health and Central and Local Public Administration. It offers consultation of the Strategic Management, for the development of Data-Warehousing, Business Management, Improvement of Quality, Process Auditing.



UNIONE EUROPEA



**REGIONE
PUGLIA**



**PO FESR
PUGLIA
2007 - 2013**

PUGLIA EUROPA
Investiamo nel vostro futuro.

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